### Santa Fe County Investment Committee Meeting August 26, 2009 Agenda

### **COMMITTEE MEMBERS:**

Victor A. Montoya, Treasurer Roman Abeyta, County Manager Teresa Martinez, Finance Director Mike Anaya, Commission Chair Ted Apodaca, Asst. County Attorney Lowell Gilbert, Private Sector

### I. Call Meeting to Order:

- 1. Roll Call of Committee Members.
- 2. Approval of the July 16, 2009 Minutes
- 3. Approval of the August 26, 2009 Agenda.

### II. Current Agenda Items:

- 1. Discussion of First Community Bank's intention to explore merger options; CEO Michael R. Stanford says "It is in our share holders best interest to consider various strategic alternatives".
- 2. Discussion and approval for a Custody Bank Request for Proposals (RFP).
- 3. Investment activity since last Committee meeting on July 16th: We purchased and settled on the following government agency (bond):
  - a. L.F. Rothschild LLC, Freddie Mac Bond-CUSIP #3133F4EL1 in the amount of \$200,009.72 settled August 21, 2009, with a rate of 1.75%.
  - b. L.F. Rothschild LLC, Freddie Mac Bond-CUSIP #3133F4BE0 in the amount of \$130,379.17 settled August 21, 2009, with a rate of 1.49%.
  - c. The distribution for July 2009 property tax collections was \$1,112,952.54 which will be made on August 20, 2009. The County's share for July is \$493,635.38. The maintenance report that shows we have collected \$125,118,861.57 as of July 31, 2009. The County Treasurer's Office property tax collection rate is 93.74% through July 31, 2009.
  - d. When comparing the year-to-date collection rate July 31, 2009 over July 31, 2008, we are down -.02%; but in dollars we \$10,936,790.47 ahead of last years collections.
  - b. The next item is a copy of the County's investment portfolio as of August 25, 2009 which stands at approximately \$205,819,140.95 million. The portfolio on July 16<sup>th</sup> was

approximately \$237,003,932.49, a decrease of \$31,184,791.54. Since July 16<sup>th</sup> two bonds and six CD's matured or were called with a value of \$8,194,000.00.

### III. Other Business:

- 1. State Treasurer Local Government Investment Pool (LGIP) Yields.
  - a. July 2009 Current Yield\_\_0.300
  - b. June 2009 Current Yield \_\_0.276
  - c. May 2009 Current Yield 0.26%.
  - d. April 2009 Current Yield \_\_0.30%.
  - e. March 2009 Current Yield \_0.50%.
  - f. February 2009 Current Yield \_\_1.07%.

The Pool invests in short term periods of 50-60 days or less, brokers and money managers continue projecting fed funds rates to remain static between 0.0% and 025%. A year ago the fed funds rate was 1.85%.

- 2. The State Treasurer's Executive Summary of investment activity for the LGIP in June 2009 is included in this month's agenda. Highlights of the June report are as follows:
  - a. The market value of the LGIP decreased 5.7% from \$921 million in June to \$869 million in July.
  - b. The net yield at the LGIP for July was .29% minus 4.1 basis point administrative fee.
  - c. As reported in May, the STO suspended its loss amortization plan and created a Reserve Contingency Fund of it own. In the month end statements the State Treasurer reduced the LGIP Reserve Contingency Fund by \$934,359.42. The revised LGIP Reserve Contingency Fund is still at \$2.16 million of Santa Fe County's funds.

As stated in the previous month, the LGIP divested itself of all money market funds and liquidity needs are now met by laddered Treasury bills and notes; commercial paper; CD's; corporate bonds and collateralized bank deposits.

A copy of the July 2009 STO report is attached with more detail for your information.

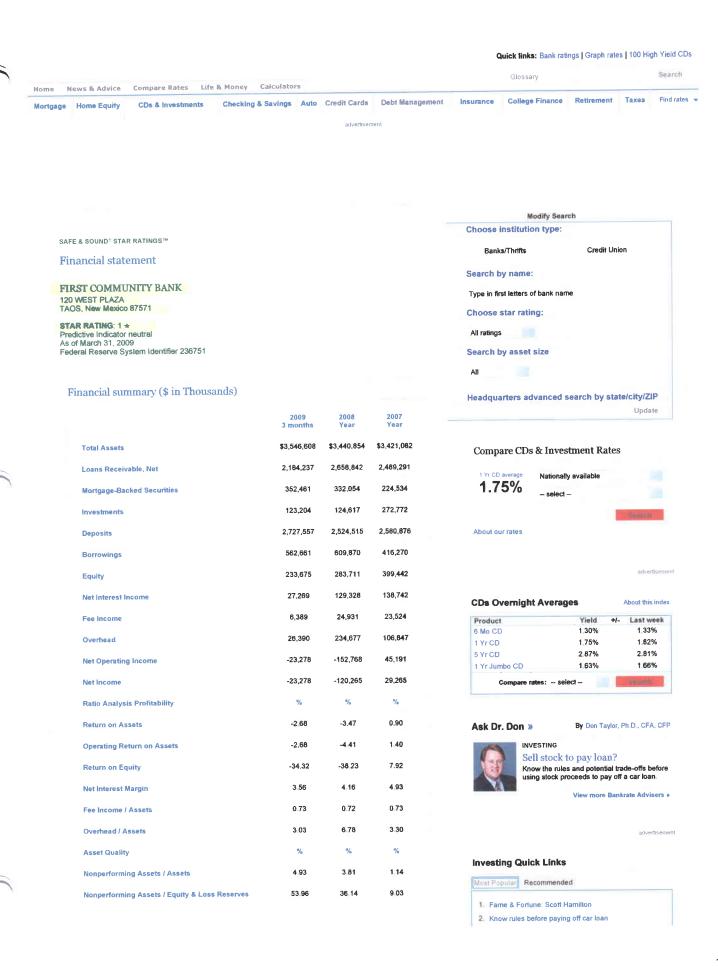
I have again included a chart from Morgan Keegan which provides an update on the inverted yield curve and where the maximum short term yields are on U.S. Treasuries as of August 25, 2009.

The next meeting is scheduled for September 17, 2009 at 2:00 PM, in the Legal Conference Room.

Please let me know if anyone has a conflict with this date?

5. Adjournment.

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### First State To Explore Merger Options First State

### N.M. Company's Stock Has Taken Beating in Downturn

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BY WINTHROP QUIGLEY Journal Staff Writer

First State Bancorporation, known for poking fun at multiple takeovers and mergers of its competition, has retained a financial adviser to improve its value to shareholders and will consider what the company called "a business combination with a strategic partner."

Chief Executive Officer Michael R. Stanford, in a news release, said First State, which operates First Community Bank in New Mexico and Arizona, believes "it is in our shareholders' best interest to consider various strategic alternatives."

New York-based Keefe, Bruyette & Woods will review "strategic alternatives to enhance shareholder value," according to the bank. First State said it would not comment further on KBW's activities until a specific transaction is approved by the company's directors or other



ROBERTO E. ROSALES/JOURNAL

First State Bancorporation has hired a financial adviser while it considers merger options, as its stock has taken a beating.

"significant developments" occur.

It also said there is no guarantee First State will pursue "any particular transaction or strategy," or that efforts to improve shareholder value will be successful.

KBW specializes in advising financial insti-

See FIRST on PAGE A2

## Explores Merger Options

from PAGE A1

tutions, evaluating financial stocks and arranging deals involving financial institutions.

KBW arranged the sale of North Fork Bancorporation of New York to Capital One Financial Corp., the acquisition by Bank of America Corp. of MBNA Corp., the sale of Household International to HSBC, as well as other transactions, according to filings with the U.S. Securities and Exchange Commission.

Dirst State shares this hed the day's beating Wednesday at \$1.12. The company's stock sold for as much as \$27.47 in 2006 and \$1.4.5 last year.

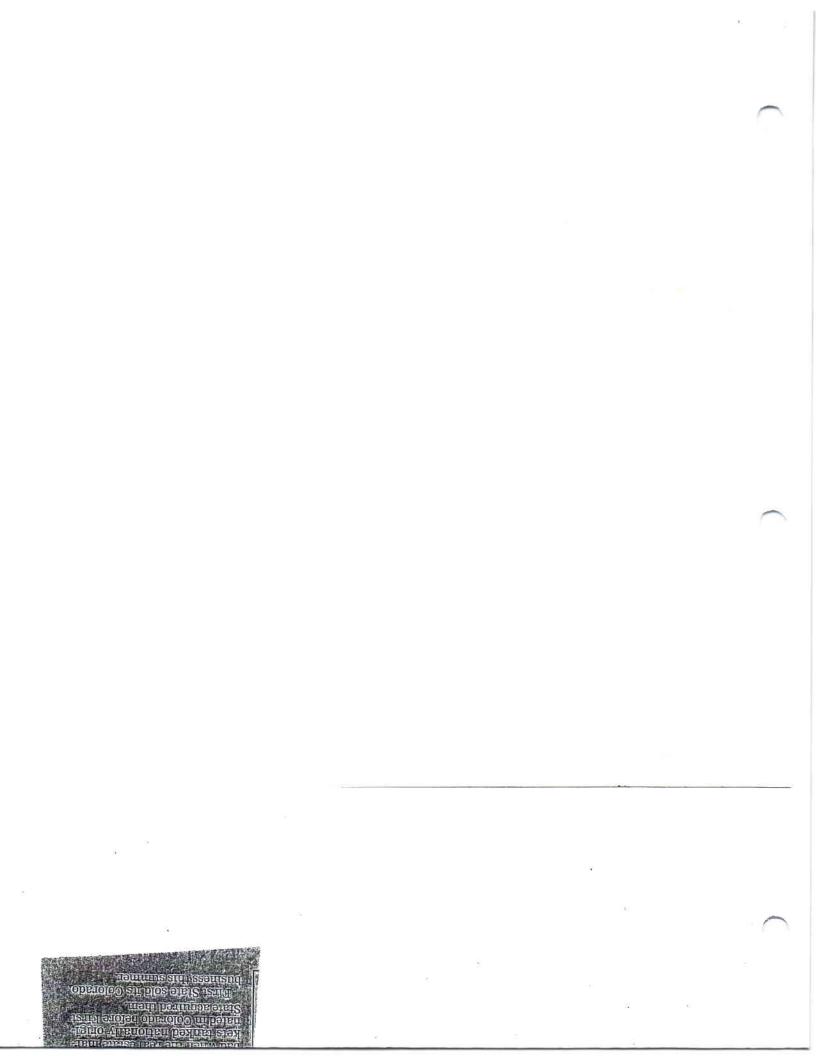
First State nematics solvent and what regulators call "well-capitalized" — the inightest security manking regulators bestow However the company has reported several quarters of losses because of thoubted loans First State made forest.

dentical real estate developers.
Philist State reported it lost
\$1586 million in 2008 and \$306
million in the first six months
of 2009. A big chunk of the 2008
loss—\$127 million—locatine of
the good with a conted when it
purchased other tends, coodwill is the difference between
the value of an asset and what a
our chaser paid for the asset.

Based in New Mexico, Birist State was founded in 1998 and quickly became known for its feety admitted and humorous advertising. Its bill opartisonee leased hivals for repeated name changes as buy outsof-state banks gobbled up one New Mexico bank after another.

When Piles: State bought banks in Colorate and began deing business as Pirst Community Bank, the bank holding company poked from at itself dedering on its numbered with a little dedering on its numbered with the little poken over

The Colorado operation became a major source of birst State's problems. Many of the loans that ultimately immed



### FIRST STATE BANCORPORATION

H. Patrick Dee Chief Operating Officer (505) 241-7102 Michael R. Stanford President & CEO (505) 241-7155

### **NEWS RELEASE**

### FIRST STATE ANNOUNCES RETENTION OF KEEFE, BRUYETTE & WOODS AS FINANCIAL ADVISOR

Albuquerque, N.M. – August 5, 2009 – First State Bancorporation ("First State") (NASDAQ:FSNM) announced today the retention of Keefe, Bruyette & Woods ("KBW") as a financial advisor to the Corporation for the review of strategic alternatives to enhance shareholder value, including the possibility of entering into a business combination with a strategic partner. First State further stated that there can be no assurance that the review of strategic alternatives will result in First State pursuing any particular transaction or strategy, or if it pursues any such transaction or strategy, that it will be completed. First State does not expect to make further public comment regarding the review until the Board of Directors has approved a specific transaction or otherwise deems disclosure of significant developments is appropriate.

"Although our bank is well capitalized and has \$79 million in our allowance for loan losses that is not included in our capital calculation, we believe it is in our shareholders' best interest to consider various strategic alternatives," stated Michael R. Stanford, President and Chief Executive Officer. "KBW's expertise and counsel will be extremely valuable in our analysis and assessment of these alternatives for our company. KBW has worked closely with our company since 1997, are very familiar with our operations and are extremely well qualified to assist us in this process," continued Stanford.

First State Bancorporation is a New Mexico based commercial bank holding company (NASDAQ:FSNM). First State provides services, through its subsidiary First Community Bank, to customers from a total of 40 branches located in New Mexico and Arizona. On Wednesday, August 5, 2009, First State's stock closed at \$1.27 per share. 8-25-09

Certain statements in this news release are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934 (the "Exchange Act"). These statements are based on management's current expectations or predictions of future results or events. We make these forward-looking statements in reliance on the safe harbor provisions provided under the Private Securities Litigation Reform Act of 1995.

All statements, other than statements of historical fact, included in this news release which relate to performance, development or activities that we expect or anticipate will or may happen in the future, are forward looking statements. The discussions regarding our growth strategy, expansion of operations in our markets, acquisitions, dispositions, competition, loan and deposit growth, timing of new branch openings, capital expectations, and response to consolidation in the banking industry include forward-looking statements. Other forward-looking statements may be identified by the use of forward-looking words such as "believe," "expect," "may," "might," "will," "should," "seek," "could," "approximately," "intend," "plan," "estimate," or "anticipate" or the negative of those words or other similar expressions.

Forward-looking statements involve inherent risks and uncertainties and are based on numerous assumptions. They are not guarantees of future performance. A number of important factors could cause actual results to differ materially from those in the forward-looking statement. Some factors include changes in interest rates, local business conditions, government regulations, loss of key personnel or inability to hire suitable personnel, faster or slower than anticipated growth, economic conditions, our competitors' responses to our marketing strategy or new competitive conditions, and competition in the geographic and business areas in which we conduct our operations. Forward-looking statements contained herein are made only as of the date made, and we do not undertake any obligation to update them to reflect events or circumstances after the date of this report to reflect the occurrence of unanticipated events.

Because forward-looking statements involve risks and uncertainties, we caution that there are important factors, in addition to those listed above, that may cause actual results to differ materially from those contained in the forward-looking statements. These factors are included in our Form 10-K for the period ended December 31, 2008, as filed with the Securities and Exchange Commission.

First State's news releases and filings with the Securities and Exchange Commission are available through the Investor Relations section of First State's website at www.fcbnm.com.

### 9:55 AM 8/25/2009

# SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

## CERTIFICATES OF DEPOSIT

## SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

# CD & SAVINGS ACCOUNTS AT LOS ALAMOS NATIONAL BANK

Mot	Los Alamos National Bank-Acet #0030480162		7000/9/8	4	1 013 672 79	5 40%	24 mo.	8/6/2009	Monthly
N d	Ť		8/5/2008	69	1.008.087.45	3.20%	12 mo.	8/5/2009	Monthly
Mat	Los Alamos National Bank-Acct #0030489133		8/5/2005	69	1,012,401.60	4.90%	48 mo.	8/5/2009	Monthly
	Los Alamos National Bank-Acct #0030489134		8/5/2005	↔	2,027,345.59	5.40%	60 mo.	8/5/2010	Monthly
	Los Alamos National Bank-Acct #0030489173		8/6/2008	↔	100,973,56	3.85%	36 mo.	8/6/2011	Monthly
	Los Alamos National Bank-Acct #0030489179		11/1/2008	↔	3,025,022,66	3.30%	12mo.	11/1/2009	Monthly
	Los Alamos National Bank-Acct #0030489178		11/1/2008	₩	2,016,681.78	3.30%	12 mo.	11/1/2009	Monthly
Mat	П		8/1/2008	69	1,008,087.46	3.20%	12 mo.	8/1/2009	Monthly
	Π		7/27/2008	₩	1,008,847.88	3.50%	24 mo.	7/27/2010	Monthly
	Los Alamos National Bank-Acct #0030489169		7/31/2008	69	1,008,467.62	3.35%	18mo.	1/31/2010	Monthly
	Los Alamos National Bank-Acct #0030489180		11/30/2008	↔	1,006,947.53	2.75%	12 mo.	11/30/2009	Monthly
	Los Alamos National Bank-Acct #0030489183		4/26/2009	↔	5,025,247.85	2.00%	12 mo.	4/26/2010	Monthly
	Los Alamos National Bank-Acct #0030489170		7/31/2008	↔	1,008,467.62	3.35%	18 mo.	1/31/2010	Monthly
	Los Alamos National Bank-Acct #0030489174-GRT Judicial Rev	udicial Rev. Bond	10/31/2008	↔	5,055,366.88	3.30%	17 mo.	3/31/2010	Monthly
	Los Alamos National Bank-Acct #0030489175-GRT Judicial Rev		10/31/2008	<del>(/)</del>	5,055,366.88	3.30%	20 mo.	6/30/2010	Monthly
	Los Alamos National Bank-Acct #0030489176-GRT Judicial Rev	udicial Rev. Bond	10/31/2008	↔	5,055,366.88	3.30%	23 mo.	9/30/2010	Monthly
	Los Alamos National Bank-Acct #0030489177-GRT Judicial Rev	udicial Rev. Bond	10/31/2008	₩	5,061,264.53	3.65%	26 mo.	12/31/2010	Monthly
	Los Alamos National Bank-Acct #0030489181		12/31/2008	↔	5,041,704,44	3.30%	30mo.	6/30/2011	Monthly
	Los Alamos National Bank-Acct #0030489182-Buckman GO Bond	an GO Bond	3/3/2009	↔	10,087,160.19	2.60%	180days	8/30/2009	Monthly
	Los Alamos National Bank-Acct #0111883820 Universal Savings Acct. Pool Cash	sal Savings Acct. Pool Cash	5/4/2009	49	11,697,432.01	1.00%	N/A	N/A	A/N
	Los Alamos National Bank-Acct#0111883830- Pool Cash Acct.	ash Acct.	5/4/2009	↔	11,053,772.67	2.00%	12 mo.	5/4/2010	Monthly
	Los Alamos National Bank-Acct #0111883831-Fire Protection Revenue Bond	otection Revenue Bond	5/4/2009	€9	80,332.29	1.70%	4 mo.	9/4/2009	Monthly
ar	Los Alamos National Bank-Acct #0111883832-Road Projects Account	Projects Account	5/4/2009	69	1,240,129,83	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883833-Facility Bond 1997 Proceeds	Bond 1997 Proceeds	5/4/2009	↔	514,126.70	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883834-GOB Series 2001	eries 2001 A	5/4/2009	↔	3,300,653.25	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883835-GOB Open Space	pen Space	5/4/2009	↔	943,904.48	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883836-GOB Series 2005 A	eries 2005 A	5/4/2009	↔	1,647,816.24	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883837-GOB Series 2007 A	eries 2007 A	5/4/2009	↔	19,139,169.74	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883838-GOB Series 2007 B	Series 2007 B	5/4/2009	69	337,395.64	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883839-SF Affordable Housing Fund	ordable Housing Fund	5/4/2009	↔	1,466,421.92	1.80%	6 mo.	10/31/2009	Monthly
	Los Alamos National Bank-Acct #0111883840-GRT 2008 Judicial Rev. Bond	008 Judicial Rev. Bond	5/4/2009	₩	2,700,169.33	1.70%	4 mo.	9/4/2009	Monthly
	Los Alamos National Bank-Acct #0111883841- Phase II 2008 GOB Buckman	II 2008 GOB Buckman	5/4/2009	↔	74,361.74	2.00%	12 mo.	5/4/2010	Monthly
	LANB Certificates of Deposit	sit		S	109,822,167.03				
	Total Certificates of Deposit	sit		4	138,641,167.03				

## Prepared by Victor A. Montoya 8/25/2009

## SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

9:55 AM 8/25/2009

# INVESTMENT IN GOVERNMENT AGENCIES (BONDS)

	MORGAN-KEEGAN Federal Home Loan Bank-Cusip #3133XSK31	10/29/2008	↔	2,000,000.00	3.17%	1Year	10/29/2009	Semi-Annual
Calle	Called Federal Home Loan Bank-Cusip #3133XSK23	10/29/2008	€9	2,000,000.00	3.10%	9Months	7/29/2009	Annually
	LF ROTHSCHILD LLC		•			į		
	Federal Home Loan Bank-Cusip#3133XPAM6	1/8/2009	69	1,404,000.00	5.45%	15Years	2/8/2023	Semi-Annual
	Federal Farm Credit Bank-Cusip #31331GHXO	12/24/2008	€	5,000,000.00	3.00%	Syears	12/24/2013	Semi-Annual
	Federal Farm Credit Bank-Cusip #31331GHY8	12/29/2008	↔	5,000,000.00	3.87%	7Years	12/29/2015	Semi-Annual
	Federal Home Loan Bank-Cusip #3133XSZF8	2/19/2009	₩	2,000,000.00	4.10%	7Years	2/19/2016	Semi-Annual
	Federal Farm Credit Bank-Cusip #31331GUN7	5/5/2009	€9	3,000,000.00	3.60%	7years	5/5/2015	Semi-Annual
Called		5/14/2009	69	1,998,500.00	2.02%	3years	5/14/2012	Semi-Annual
	Freddie Mac Bond -Cusip #3128X88ZN5	5/19/2009	↔	2,000,000.00	2.00%	Syears	5/19/2014	Semi-Annual
	Federal Home Loan Bank -Cusip #3133XTWAO	6/30/2009	↔	1,998,000.00	2.05%	Syears	6/30/2014	Semi-Annual
New		8/21/2009	<del>()</del>	200,009.72	1.75%	3Years	8/15/2010	Annually
New		8/21/2009	49	130,379.17	1.49%	3Yrs 4 mo.	12/15/2012	Annually
	MUTUAL SECURTIES, INC.	7000131010	€	000000	E 05%		10/15/2012	Semi-Annual
	Federal Farm Credit Bank-Cusip #31331A733 Consis Man Bond Cusis # 34366A4CD7 /DTC Cafebearing)	1/25/2008	9 <del>(</del>	1 990,000,00	4 50%	12Years	1/23/2020	Semi-Annual
	Fannie Mae Bond-Cusip #31398ARC8	11/19/2008	↔	1,994,975.56	4.12%	4.5Years	5/6/2013	Semi-Annual
	Federal Home Loan Bank-Cusip #3133XSSK5	1/9/2009	69	3,000,000.00	3.40%	6Years	1/9/2015	Semi-Annual
	Federal Home Loan Bank-Cusip #3133XSXG8	2/17/2009	↔	2,487,500.00	3.75%	7Years	2/17/2016	Semi-Annual
	Fannie Mae Bond-Cusip #3136FHJM8	4/21/2009	G	1,000,000.00	2.25%	7Years	4/21/2016	Semi-Annual
	Federal Farm Credit Bank-Cusip #31331GTY5	4/22/2009	49	1,500,000.00	3.40%	7Years	4/22/2016	Semi -Annual
	Freddie Mac Bond-Cusip #3128X8VF6	4/28/2009	69	1,000,000.00	3.00%	5Years	4/28/2014	Semi-Annual
	Federal Farm Credit Bank-Cusip #31331GWY1	6/1/2009	↔	1,991,027.78	3.70%	7 Years	5/26/2016	Semi-Annual
New		7/29/2009	€>	2,000,000.00	3.00%	5 Years	7/29/2014	Semi-Annual
	Total Government Agencies (Bonds)		60	44,694,392.23				

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## Prepared by Victor A. Montoya 8/25/2009

## 10:18 AM 8/25/2009

## SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

		Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly	Monthly
POOL CONT. RESERVE	LOND	\$469,746.54	\$2,037.61	\$31,444.57	\$13,031.68	\$83,648.02	\$31,965.48	\$113,390.64	\$542,861.83	\$108,306.48	\$37,158.73	\$726,083.39	\$0.00
CURRENT LGIP BALANCES		982,018.19	3,942.92	60,410.00	24,861,49	159,015.86	61,034.78	213,802.11	1,029,748.72	137,336.09	70,813.97	2,951,158.94	676,744.65
		↔	↔	₩	₩	↔	↔	↔	↔	↔	↔	↔	↔
	Balance	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009	7/31/2009
	LOCAL GOVERNMENT INVESTMENT POOL	Santa Fe County Treasurer-Account #7081-1326 Pool Cash	Santa Fe County Treasurer-Account #7574-2902 Fire Protect Rev. Bond	Santa Fe County Treasurer-Account #7579-2971	Santa Fe County Treasurer-Account #7580-2972	Santa Fe County Treasurer-Account #7724-4186 SFC 2001A GOB	Santa Fe County Treasurer-Account #7765-5257	Santa Fe County Treasurer-Account #7813-9104 SFC 2005A GOB	Santa Fe County Treasurer-Account #7832-10580 SFC 2007A GOB	Santa Fe County Treasurer-Account #7864-11172 SFC 2007B GOB	Santa Fe County Treasurer-Account #7885-11608 SFC Affordable Housing Fund	Santa Fe County Treasurer-Account #7904-12031 2008 GRT Judicial Rev. Bond	Santa Fe County Treasurer-Account#7908-12101Phase II GOB Buckman Proj.

NOTE Total LGIP Investments as of July 31, 2009		ω.	6,370,887.72	6,370,887.72 \$2,159,674.97	\$0.00	\$0.00
Deduct Called Bonds & Matured CD's		69	(8,194,000.00)			
Grand Total All Investments as of July 31, 2009		€9	181,512,446.98			
First Community Bank Cash Balance	7/31/2009	₩.	24,306,693.97			
Grand Total All Investments & Cash Balance July 16, 2009	9 1	49	205,819,140.95			

### NEW MEXICO STATE TREASURER'S EXECUTIVE SUMMARY OF INVESTMENT ACTIVITY

As of July 31, 2009

### NEW MEXIGROW LOCAL GOVERNMENT INVESTMENT POOL (LGIP)



■ The July 31 market value of the LGIP portfolio was \$869 million, compared to a market value of \$1.6 billion at the same period last year and \$961 million at the same period two years ago.



During the month the market value of the portfolio decreased 5.7%, from \$921 million at June month end to \$869 million. Participant contributions for July totaled \$47 million and withdrawals totaled \$98 million.



■ The gross yield was .35% at July 31, a 7.8% increase from June month-end of .33%. The weighted average maturity at July 31 was 52 days, up from the June 30 weighted average maturity of 50 days and within the rule 2a-7 requirement of 60 days or less.

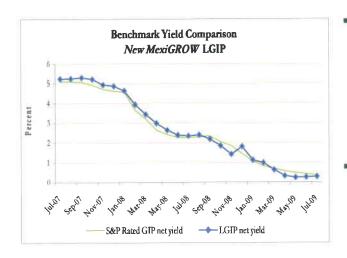
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Local Go	overnment	lIn	vestment Pool		
Asset Type	Yield		Market Value	% of Portfolio	Term (Days)
LGIP Bank Account	0.15%	\$	30,764,492	3.54%	2
Commercial Paper-Dsc B	0.36%	\$	39,967,722	4.60%	65
Commercial Paper-TLGP	1.03%	\$	49,705,417	5.72%	47
Certificates of Deposit	1.87%	\$	40,000,000	4.60%	144
US Treasury Bills	0.16%	\$	139,995,350	16.12%	12
US Treasury Notes	0.21%	\$	553,072,000	63.67%	58
Corporate Bonds	1,50%	\$	15,122,100	1.74%	42
Total:	0.35%	\$	868,627,081	100%	50

July purchases in the LGIP portfolio totaled \$265 million. Purchases include government guaranteed asset-backed commercial paper and Treasury securities. Sales during the month totaled \$35 million, which included U.S. Treasury Bill.



LGIP earnings for July totaled \$263 thousand, a 7% increase from June earnings of \$245 thousand. Fiscal year-to-date earnings total \$263 thousand.



The 30-day net yield of the LGIP as of July 24 was 0.29%, underperforming the 30-day net S&P Rated Government Investment Pool (GIP) index 0.36 by .07 basis points. The 30-day gross yield of the LGIP at July 24, was 0.34%, underperforming the 30-day gross S&P Rated GIP index of 0.55%.

The administrative fee assessed for July was 4.1 basis points. Year-to-date fees collected total \$32,000.18.

NEW MEXICO STATE TREASURER'S OFFICE LGIP FUND (4101)
PORTFOLIO CLASSIFICATION SUMMARY

INVESTMENTS OUTSTANDING AS OF 7/31/09

Yield shown is avg 365-day-basis	equivalent weight by cost-basis
0	

 Avg-Term is par-weighted term-to-maturity or MBS-Avg-Life in Years.

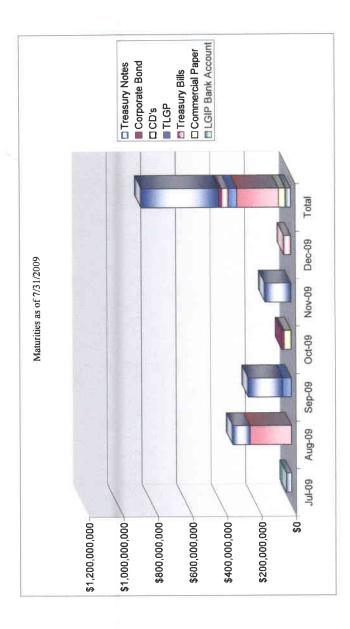
Cost-Basis Is US\$ Book Value

	TEMS	NS YIELD	1	AVG-TERM	PRINCIPAL	COST-BASIS	MARKET-VALUE	GAIN (LOSS)	%MARKET
LGIP BANK ACCOUNT		1 .1450	20	.00820	30,764,492	30,764,492	30,764,492	0	3.54%
COMMERCIAL PAPER-DISCOUNT BASED	ASED	1 .3551	2.1	.18080	40,000,000	39,967,722	39,967,722	0	4.60%
COMMERCIAL PAPER- TLGP DISCOUNT	TNOC	1 1.0301	33	.12880	20,000,000	49,705,417	49,705,417	0	5.72%
CERTIFICATES OF DEPOSITS		2 1.8650	20	.39585	40,000,000	40,000,000	40,000,000	0	4.60%
TREASURY BILLS		3 .1602	32	.03423	140,000,000	139,970,551	139,995,350	24,799	16.12%
TREASURY NOTES		7 .2083	83	.15989	550,000,000	556,534,720	553,072,000	(3,462,720)	63.67%
CORPORATE BONDS		1 1.4905	25	.11780	15,000,000	15,742,950	15,122,100	(620,850)	1.74%
		16 .3510	0.	.14352	865,764,492	872,685,852	868,627,081	(4,058,771)	100.00%
	Days			25					
				. L	LGIP PORTFOLIO - \$868,627,081 JULY 31, 2009	\$868,627,081 :009			
							U.S. Treasury Notes \$553,072,000 63.67%	1ry Notes 2,000 7%	
	U.S. Treasury Bills	sury Bills							
	\$139,995,350 16.12%	95,350 2%	1						
Ce	Certificates of Deposit \$ 40,000,000	sit \$					Corpo	Corporate Bonds \$15,122,100 2%	
	4.60% C	Commercial Paper-FDIC TLGP \$49,705,417 5.72%	35,417		Commercial Paper- DISCOUNT BASED \$39,967,722		LGIP Bank Account \$30,764,492 4%		

- 4

New Mexico State Treasurer New MexiGrow LGIP Maturity Schedule 7/31/2009

		Seo-Inc	SO-BINE SO-BINE	en-dec	2000	and Anna	2000	TOTAL STREET
LGIP Bank Account	30.7	30.764.492	The second secon				69	30,764,492
Commercial Paper		-			40,000,000		00	40,000,000
Treasury Bills		-	240,000,000				8	240,000,000
Treasury Notes			100,000,000	200,000,000		150,000,000	650	450,000,000
TLGP				50,000,000			49	50,000,000
CD's							40,000,000 \$	40,000,000
Corporate Bond					15,000,000		643	15,000,000
Total \$	\$ 30.764.492.00 \$		340,000,000,00	7.5	\$ 55,000,000,00	\$ 150,000,000,00 \$	40,000,000.00	865,764,492,00



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### August 25, 2009

Morgan Keegan

# Daily Market Upd b

GENERIC AGENCY SPREADS

(FNMA)

### TREASURY VIELD CURVE 2 Y J 5 Y J 10 Y 30 Y 3 Miles

		98
CURVE		-
TREASURY YIELD CURVE (current)		
TREASI		10
		1,46
	/	
	2 50 2 50 2 50 2 50	888

(current)										MBS INFO (current)	FNMA 30 YR 6,00% 3.14 -0.05	FNMA 15 YR 5.50% 3.19 -0.04	FNMA COMMITMENT	ATE 4.92 0.10
(cnu			\						10		0.54 FNMA 30	0,71 FNMA 15	-0.1 FNMA C	-0.03 30YR RATE
			\		\				40.	FHI B ADVANCE RATES.	0.54	0.71	2.03	3.76
5.00	+ 50	00 7	3.00	2.50	2.00	8.8	0.50	0000	ro -	FHI B AD	I MO FUNDING	3 MO FUNDING	5-2 (1-Time)	10-5 (1-Time)
YEAR	AGO	167	1.93	233	3.04	000	3.78	4 39		8	UNCH	UNCH	00'0	10.0-
MONTH	AGO	61.0	0.26	1.03	2.59	3.30	3.72	4 63		MONEY MARKETS	0.25	3.25	0.26	0.39
WEEK	AGO	0.18	0.26	1.02	2.46	3.12	3.51	4.35		MOM	FUNDS	PRIME	1 MO LIBOR	3 MO LIBOR
PREV.	CLOSE	0.15	0.24	1 02	2.48	3.12	3.48	4.27		TO SOUTH	3,32	-2.92	0.48	-12.30
CURRENT	VIELD	0.15	0,26	1 03	2.50	3.15	3.50	4.29		MARKET INDICES	9,509,28	2,017.98	74.37	941.55
CUM	В									III ME	4			

		A CONTRACTOR OF THE PARTY OF TH	
0.54	FNMA 30 VR 6.00%	3.14	-0.05
0,71	FNMA 15 VR 5.50%	3,19	-0.04
1.0-	FNMA COMMITMENT		
-0.03	30YR RATE	4.92	0.10

MARKETUPDATE	WEEKLY ECON	WEEKLY ECONOMIC RELEASES	195	
11. C. Tressuries increased vasterday as the IAxear tressury race 24/32 to 101-07, a 3.479 nercent yield, and the 3A-year tressury	Date	Prior	Prior Survey	Actual
rose Land 27+72 to 103-29, a 4.268 percent yield.	Mon. August 24			
	Chicago Fed Nat Activity Index	-1.82(r)	-0.74	
U.S. TREASURY AUCTION:	Tue, August 25			
The U.S. Treasury auctioned \$31 billion in 3-month bills, a 1 begreen typed and \$20 billion in 5-month bills, a 2.53 percent yield and \$20 billion in 5-month billion i	S&P/CaseShiller Home Price Ind	(J) 6681		141 86
Vestefraly, Also, the U.S., I resulty Tas Plants to Burdino 3.2 Venter buils, 3.00 of the III - 4 week dails and 3-2 outlou in 2.	Consumer Confidence	47.4(r)	6.74	34.0
year notes to take the contract of the contrac	Richmond Fed Manufact, Index	7	16	Ŧ
	House Price Index MoM	0.6%(r)	0.4%	0.5%
	ABC Consumer Confidence	91	45	
	197. 3 A 400			

3.19 3.08 4.34 Vid

65 27 69

BYR NC IYR

2YR NC 1YR SYR NC 1YR YR NC 2YR

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Sprd Chg

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U.S Dollar Spot Rate

4.62

10YR NC 1YR 15YR NC 3MO OVR NC 3MO

SVR NC 1YR proposa Call

4.55

29 105 112 140

80

2.10 3.32 3.30 3.29 3.11 3.00 4.00 4.00

SYR NC IVR

32 28 8 2 19 20 68

BYR NC 3MO BYR NC 6MO BYR NC LYR IVR NC 3MO XR NC 6MO SYR NC 2YR SYR NC 3YR YR NC 3MO TYR NC IYR YR NC 2YR

YR NC 3MO YR NC IYR MA 1.32

5.23

Wed, August 26		
MBA Mortgage Applications	5,6%	
Dumble Goods Orders	-2.5%	3.0%
Durables Ex Transportation	1.1%	9660
New Home Sales	384K	390K
New Home Sales MoM	11.0%	1 6%

		Dumble Goods Orders	-2.5%	3.0%
		Durables Ex Transportation	1.1%	0.00
		New Home Sales	384K	390K
		New Home Sales MoM	11.0%	1 6%
		fbu, August 27		
		Personal Consumption	-1.2%	-1.2%
	The State of	GDP Price Index	0,2%	0.2%
[X]	GAY WE	SW YLD Core PCE QoQ	2.0%	2.0%
	1.468	Initial Jobless Claims	576K	565K

7,05

1.19 7.75

AUD NZB HKB NOK

94.22 0.70 19'0 1.06

> JPY CHF CAD

FEDFUNDS	RES*	(courrent)	LAST	0,165	0.17	0.185	0.2	0.21	0.225	0.3	0.37	0,445	90970
FEDE	PUTURE	(citta	MONTH	Aug09	Sep09	Oct09	Nov69	Dec69	Jan10	Feb10	Mario	Apr 10	May10

of Michigan Confidence

PCE Deflator YoY

CE Core MoM

1.56

26.6

ersonal Spending ersonal Income

> 3.403 3.773

0,2%

0.4% 0.2%

-0.9%

523 KK

5241K

ime Claims

2.109 2.578 2.931

CHANG

SW SPRD

42.7 51.3

SWAPS CURVE (current)

ri, August 28

0,13 99'0 0.25

42.6

52.9 24.8

90.0

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TREASURY VIELD CURVE VS AAA GO TEY							AAA (ik) Mmi TEY	
REASURY VIELD		'		/			Treasures	

\*Assumes a Cost of Funds of 2.5% & a 34% Tax Rate and generated by MK Trader

Update generated with Bloomberg data Derived from the C15 (on the run) screen on Bloomberg New York Federal Home Loan Bank

Derived from the USSW screen on Bloomberg Derived from the FFA CMDTY CT screen on Bloomberg Derived from the ECO screen on Bloomberg Derived from the FXC screen on Bloomberg

The information contained herein is based on rounces which we believe reliable but it not guaranteed by us and it not to be considered all incluses. It is not to be considered all incluses. It is not to be considered all incluses to be by the executive a tent of an executive at an experience and to the considered of their families and their absolute the securities from time to trave a position in the securities mentioned and may make purchases and/or all these accurates from time to trave in the apen market or otherwise. Of minus expensed are not purchases and or for a position in the executive and of the considered of minus expensed are not an expense of the properties of the perform or was on presented uponted by the profession of the perform of the performation of the perform of the performation of the performance of

### SANTA FE COUNTY INVESTMENT COMMITTEE MINUTES JULY 16, 2009

Meeting called to order @ 2:04 pm.

### **Committee Members in Attendance:**

Victor Montoya, County Treasurer Roman Abeyta, County Manager Teresa Martinez, Finance Director Lowell Gilbert, Private Sector Member Rachel Brown, Asst. County Attorney Liz Stefanics, County Commissioner

A motion to approve the Minutes was made by Liz Stefanics, seconded by Lowell Gilbert, motion carried unanimously.

A motion to approve the Agenda was made by Teresa Martinez, seconded by Liz Stefanics, motion carried unanimously.

Victor Montoya, County Treasurer introduced Fidel L. Gutierrez, Senior Vice President and Daniel Bartholomew, Chief Financial Officer from Los Alamos National Bank to give a presentation on the financial condition and operations of the Bank.

Fidel L. Gutierrez, Senior Vice President began the presentation with a handout package to the committee members. First thing he pointed out was the total county holdings in investments totaling \$123,450,000.00. He reported the total level of collateralization (including \$250,000.00 in FDIC) is 108.10%. He also stated they are a classified publicly held company because they have over 500 shareholders which is why they have also included a form 10Q in our package. Fidel Gutierrez stated they have to follow the FCC rules and regulations and the main reason why he mentioned this was because they are not publicly traded, they are one of the few banks who are not. He then introduced Daniel Bartholomew, Chief Financial Officer.

Daniel Bartholomew, Chief Financial Officer thanked the committee for having them there. He added to Mr. Gutierrez's statement of account in reference to the investments the county holds with Los Alamos National Bank; he stated the list of investment accounts included in his package, was as of June 30, 2009. He pointed out that their form 10Q was their quarterly report, and it included 5 years of data, the main thing, he said, was the graph presentation. He stated the Bank has been profitable for the last 5 years; their return on assets is 1%. He also stated they have been hit hard the last 2 years, for obvious reasons but even with that, during the first quarter of 2009 they made \$3.2 million as a consolidated entity and have been able to remain profitable. Their capital to assets ratio, as a common measure, is around 14% in their first quarter 2009.

He informed the committee they received Capital Purchase Program funds from the US Treasury in the amount of \$35.5 million dollars. They were issued preferred stock which pays a rate of 5.6%, it is not an ownership position, it does not lose the interest of the common shareholders and has no holding rights. They made their first payment in May 2009, with quarterly payments thereafter. He explained that with the injection of that capital the Bank felt it was a good source of capital to help support growth and opportunities

in particularly in this environment we are all facing and decided to issue preferred shares to the U.S. Treasury. He indicated they were honored to be chosen as one of the few banks in New Mexico to receive the funds. He stated they were well capitalized which gave them an opportunity to receive the funds, serve the community and not have too much regulatory scrutiny given their capital levels minimum levels so they decided to go ahead and do this.

He then stated as of December 2008, on a consolidated level, they had total capital of \$139,000,806 million, on the bank level they had \$133,000,407 million and added the \$35.5 million capital purchase money to that. He added, they would have to lose all that money to be considered dissolvent.

Next, he then made reference to the 10Q form he supplied the committee with. The first thing he made reference to was on page 4 which shows the provisions for loan losses which increased significantly from March 2009 in the amount of \$4,161 million from March 2008 in the amount of \$1,050 million.

Fidel Gutierrez reported that even though the increase in reserve numbers is higher this year than last year, the reserve losses for last year show their ability to make money.

Treasurer Montoya thanked Fidel L. Gutierrez and Daniel Bartholomew for taking the time to come in and report to us.

Treasurer Montoya then proceeded with the next item on the Agenda, the investment activity since our last committee meeting on June 18, 2009. We purchased and settled on the following government agencies (bonds) and CD's:

- a. L.F. Rothschild LLC, Federal Home Loan Bank Bond-CUSIP #3133XTWAO in the amount of \$1,998,000.00 settled June 30, 2009, with a rate of 2.05%.
- b. The distribution for June 2009 property tax collections was \$853,083.52 which will be made on June 20, 2009. The County's share for June is \$357,005.40. The maintenance report that shows we have collected \$124,332,592.25 as of June 30, 2009. The County Treasurer's Office property tax collection rate is 93.15% through June 20, 2009.
- c. When comparing the year-to-date collection rate, June 30, 2009 over June 30, 2008, we are down -.02%; but in dollars we are \$10,685,896.58 ahead of last years collections.

Treasurer Montoya then provided the committee with the County's portfolio as of June 18, 2009 which stands at approximately \$237,003,932.49 million. The portfolio on May 20<sup>th</sup> was approximately \$205,429,014.53, an increase of \$31,574,917.96. Since May 20<sup>th</sup> four bonds and twelve CD's matured or were called with a value of \$8,174,770.83. The first item Treasurer Montoya made reference to were the miscellaneous certificates of deposit on page 3 of the Agenda; the total amount is \$26,188,000.00. The second item he made reference to was on page 4 of the Agenda which includes all the Certificates of Deposit with Los Alamos National Bank for a total of \$114,453,128, he then referred to page 5 of the Agenda that covered government agency bonds, the total is \$44,864,003.34. Lastly, Treasurer Montoya asked the committee to turn to page 7 of the Agenda which includes the LGIP accounts. He reported the Pool balance to date is \$6,365,084.36; the pool reserve reimbursement was \$934,359.42, for a grand total of investments in the amount of \$219,203,058.66.

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The next item of business was the State Treasurer's Local Government Investment Pool yields for the last six months:

- a. June 2009 Current Yield \_\_\_\_0.276%
- b. May 20089 Current Yield \_\_0.26%
- c. April 2009 Current Yield \_\_\_\_0.30%
- d. March 2009 Current Yield \_\_\_\_0.50%
- e. February 2009 Current Yield \_\_\_1.07%
- f. January 2009 Current Yield \_\_\_\_\_0.54% to -1.10%.

Treasurer Montoya stated the Pool invests in short term periods of 50-60 days or less, brokers and money managers continue projecting fed funds rates to remain static between 0.0% and .025%. A year ago the fed funds rate was 1.85%.

He then stated the State Treasurer's Executive Summary of investment activity for the LGIP in June 2009 is included in this month's agenda. Highlights of the June report are as follows:

- 1. The market value of the LGP decreased 4.4% from \$964 million in May to \$921 million in June.
- 2. The net yield at the LGIP for June was .26% minus 4.1 basis point administrative fee.
- 3. As reported in May, the STO suspended its loss amortization plan and created a Reserve Contingency Fund of its own. In the month end statements, the State Treasurer reduced the LGIP Reserve Contingency Fund by \$934,359.42. The revised LGIP Reserve Contingency Fund contains \$2.16 million of Santa Fe Count's funds.

Also, as stated in the previous month, the LGIP divested itself of all money market funds and liquidity needs are now met by laddered Treasury bills and notes; commercial paper, CD's; corporate bonds and collateralized bank deposits.

Treasurer Montoya stated a copy of the June 2009 STO report was attached with more detailed information.

Treasurer Montoya stated the overnight repo rate we received from our custody bank was still at .25% for May. In June we reported that on May 6<sup>th</sup>, he met with FCB and suspended our overnight repo agreement (yielding 0.25%) to a "NOW" Account which will yield .050% APY effectively doubling our yield.

Treasurer Montoya again included a chart from Morgan Keegan which provides an update on the inverted yield curve and where the maximum short term yields are on U.S. Treasuries as of July 16, 2009.

The next meeting was scheduled for August 20, 2009 at 2:00 pm.

Meeting adjourned at 3:18 pm.

### Santa Fe County Investment Committee Meeting August 26, 2009 Agenda

### **COMMITTEE MEMBERS:**

Victor A. Montoya, Treasurer Roman Abeyta, County Manager Teresa Martinez, Finance Director Mike Anaya, Commission Chair Ted Apodaca Asst. County Attorney Lowell Gilbert, Private Sector

### I. Call Meeting to Order:

- 1. Roll Call of Committee Members.
- 2. Approval of the July 16, 2009 Minutes
- 3. Approval of the August 26, 2009.

### II. Current Agenda Items:

- 1. Discussion of First Community Bank's intention to explore merger options; CEO Michael R. Stanford says "It is in our shareholders' best interest to consider various strategic alternatives".
- 2. Discussion and approval for a Custody Bank Request for Proposals.
- 3. Investment activity since last Committee meeting on July 16<sup>th</sup>.
  - a. Bond purchases and/or Certificates of Deposit.
  - b. Distributions for July 2009 property tax collections.
  - c. Year-to-date collection rate July 31, 2009 over July 31, 2008.
- 4. County's investment portfolio as of July 31, 2009.(Information)
- 5. State Treasurer Local Government Investment Pool (LGIP) Yields.(Information)
- 6. A copy of the July 2009 STO report is attached with more detail for your information.
- 7. A chart from Morgan Keegan to provide an update on the inverted yield curve and where the maximum short term yields are on U.S. Treasuries as of August 26, 2009.(Information)
- 8. Schedule for the next meeting: September 17, 2009 at 2:00 PM.

### Other Business.

### Adjournment.

### Memorandum

To: Santa Fe County Board of Finance

From: Victor A. Montoya, County Treasurer

Date: 9/7/2009

Subject: Santa Fe County Treasurer's Investment Plan

### Good Afternoon Commissioners,

In accordance with Santa Fe County's Investment Policy (Resolution No. 2007-102), this memorandum is submitted to present the County Treasurer's investment plan for the foreseeable future and to give the County Board of Finance a status report of the County's investments.

As discussed previously with the County Board of Finance, my primary objective is to insure the County's portfolio contains safe, liquid and diversified investments while earning a market rate of interest on all money that is not immediately required to meet the County's cash flow needs.

During these past eighteen months, the financial world and its markets have been turned upside down and our markets both domestically and globally have suffered their greatest losses since the great depression. Some of these examples include the insolvency and bankruptcy of Freddie Mac and Fannie Mae and their takeover by the federal government; the bankruptcy of Merrill Lynch; the bankruptcy or near collapse of many investment banks; and the bankruptcy of Wachovia Bank and its takeover by Wells Fargo.

In terms of the County's investments, we have not suffered any losses to date, as we do not invest in equities, CMO's (collateralized mortgage obligations), MBS (mortgage backed securities), and other sub-prime lending instruments.

All our investments are secured or collateralized by the full faith and credit of the federal government, or at 102% by an irrevocable letter of credit or by pledged government agencies, where we require 102% collateral.

The County Treasurer's investment plan is to diversify the portfolio and invest in all permitted investments authorized in the policy as follows:

		* *
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- Interest bearing accounts held at our Custody Bank;
- Certificates of deposit insured by the FDIC (with limits up to \$250,000), or collateralized at 102% for CD investments over \$250,000;
- Government agencies (bonds), treasury bills, or other debt securities issued by and backed by the full
  faith and credit of the United States. These investments are fully collateralized as provided for in our
  investment policy; and
- . The State Treasurer's Local Government Investment Pool; investments in the LGIP, are not collateralized or backed by the full faith and credit of the State of New Mexico.

The County Board of Finance has approved Financial Depository Institution status for the following four banks:

First Community Bank: This bank is also our custody bank and we currently have \$20 million invested in a thirteen month Certificate of Deposit that yields 3.15%. The balances in our bank accounts are no longer swept into an overnight repurchase account and redeemed the following morning; the overnight repo account was suspended indefinitely because the yields are currently .25% due to the drop in fed funds rate to .25%. This bank's repo yield was fed funds less 50 basis points.

In early August of this year, we were advised by First Community Bank of their intentions to explore merger options. Their CEO Michael R. Stanford was quoted in the Albuquerque Journal as stating "It is in our shareholders best interest to consider various strategic alternatives". This notice gave me concern and I began checking their rating with bankrate.com where I found them to have a one star rating, the lowest rating of all banks we currently deal with. I then proceeded to obtain a quote from (NASDAQ:FSNM) through the Internet on their stock price, which on August 25, 2009, closed at \$1.27 per share. I thought this information should come to the attention of the County's Investment Committee and presented it to them at the meeting held on August 26, 2009, they also became concerned, and asked that we get a written response regarding the Committee's concerns (see attached letter from Ron Sanchez, Regional President of FCB). On August 26, the Committee formally approved an RFP seeking custody bank services.

For the record, First Community Bank responded that all our demand deposits and investments held at FCB are collateralized at 102% by letters of credit, government securities and the FDIC. While they appear to be well capitalized, the poor rating they received probably stems from bad commercial loans. We have not relied solely on Bankrate.com to obtain a rating on FCB, we also obtained ratings from two other rating agencies (see attached ratings).

Los Alamos National Bank: This bank received Financial Depository Institution status from the County Board of Finance in August 2005, and we currently have \$109,709,915.04 invested in Certificates of Deposit fully collateralized at 102% with an irrevocable letter of credit from the Federal Home Loan Bank in Dallas and with government agencies. LANB has offered the County some competitive rates; examples may be seen on the Santa Fe County Treasurer's portfolio.

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Most of these rates beat both First Community Bank and the Local Government Investment Pool (see attached Treasurer's Report for examples of yields). These investments are laddered to meet our cash flow needs as the projects materialize according to the schedule provided to me by the Director of Community Services and the Finance Director.

Wells Fargo: This is the third bank to receive Financial Depository Institution status from the County Board of Finance. We use this bank to invest in brokered CD's all insured by the FDIC up to \$250,000. Wells Fargo shops bank rates through out the country and provides us with the yields, maturity dates, and payment dates. Currently we have approximately \$2,437,000 in these types of CD's with yields ranging from 3.50% to %5.20%. In October 2008, the government bailout increased FDIC insurance to \$250,000 through December 31, 2009; this has been extended through 2012.

**First National Bank:** This is the fourth bank to receive a Financial Depository Institution status from the County Board of Finance. The County's investment in this bank CD is \$5,000,000.00 with a yield of 2.70%; schedule to mature on December 31, 2009. This investment is collateralized at 102% secured by government agencies held at the Federal Reserve Bank in Boston.

Government Agencies (Bonds): As part of diversification of our assets, we invest in this type of security; our holdings currently stand at \$40.7 million. We expect to increase this category by \$2.0 million at the end of this month from the Universal Savings Account. These investments are laddered to meet our cash flow needs as the County's projects timetable materializes.

### State Treasurer Local Government Investment Pool

The only place we may have some exposure is the commercial paper and money market funds that the State Treasurer invests in; the County's investments are not collateralized or secured by the State Treasurer.

In January 2009, the State Treasurer advised the County Treasurer that the LGIP investment in the **Reserve Primary Fund** had broke the buck as a result of Lehman Bros. bankruptcy. All LGIP shares in the Reserve Primary Fund were frozen until the funds liquidation could begin. The Reserve finally published a liquidation plan for shareholders on December 3, 2008; this plan estimates a loss of 1.5% of invested funds. Until the final distribution is made, the actual loss remains unknown.

On February 27, 2009, the County Treasurer received notice that the State Treasurer was creating their own Reserve Contingency Fund and would place that portion of a participant's LGIP holdings that were attributable to the Reserve position on September 15, 2008 into the Contingency Fund based on an estimated loss of 1.5%; and the Contingency Fund would not earn interest.

On June 2, 2009, the State Treasurer's office informed us that the STO was participating in a lawsuit against the Reserve Primary Fund on behalf of STO's portfolios and LGIP participants. As of August 31, 2009, the LGIP Reserve Contingency Fund holds hostage \$2,159,674.97 of Santa Fe County funds. Most of these funds are from bond issues approved for various projects within the county.

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A copy of the State Treasurer's *Investment Outlook* is attached for your information. Finally, to provide a comparison of how our investments are doing compared to the LGIP, here are the LGIP results for the last six months:

- a. August 31, 2009 yield 0.29%.
- b. July 31, 2009 yield 0.30%.
- c. June 30, 2009 yield 0.28%.
- d. May 31, 2009 yield 0.26%.
- e. April 30, 2009 yield 0.30%.
- f. March 31, 2009 yield 0.50%.

The current balance at the LGIP on August 31, 2009 was approximately \$6,372,514.35.

I continue to look for investments that benefit our local economy here in Santa Fe County that will assist banks and credit unions with the ability to provide mortgage loans, auto loans and construction financing to our county constitutients. Other banks located in Santa Fe County that have County funds invested in CD's include:

a. Guadalupe Credit Union	\$250,000.00	Secured by FDIC;
b. Community Bank	\$250,000.00	Secured by FDIC;
c. Ironstone Bank	\$250,000.00	Secured by FDIC.

In closing, I have attached a copy of "Santa Fe County Treasurer's Portfolio" which shows the County's investments in CD's; Government Agencies (Bonds); the Local Government Investment Pool; and demand deposits we have made through August 31. These investments show the principal investment amount, the effective annual interest rate (yield), the term, and maturity date and how we receive the income from the investment. The County's total portfolio as of August 31, 2009 was approximately \$212,691,199.55.

The County Treasurer's Investment Committee meets regularly on a monthly basis. I present an agenda to the Committee each month that includes what investments have been made, the investments that matured, and minutes from the prior month. I have our Custody Bank and Financial Depository Institutions make presentations to keep the Committee informed as to how they intend to use County funds to improve the economy of Santa Fe County, and the financial condition of the bank and their operations. We monitor the bank's rating through the use of bankrate.com, which provides a star rating and commentary on financial condition of the banks.

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I want to thank the Investment Committee for their hard work and commitment to attend these monthly meetings. I know they have many commitments and obligations they have to attend to on behalf of the County.

Mr. Chair and Commissioners that concludes my portion of the presentation, thank you for your kind attention and I now make myself available to any questions you might have.

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September 3, 2009

Victor Montoya Santa Fe County Treasurer 102 Grant Avenue Santa Fe, NM 87501

Sent via email

Dear Mr. Montoya,

I am writing in response to Mr. Brian Baca's email of 8-31-09 regarding the financial status of First Community Bank. Mr. Baca had asked four questions, which are listed below along with the Bank's response.

Why is First Community Bank rated so poorly?

The issues causing First Community Banks current ratings are centered around asset quality numbers. These are very much concentrated in the Bank's residential and land development portfolio. The Bank continues to be well capitalized within the Federal Reserves definition of that status.

 What would the financial impact be to Santa Fe County if First Community bank was to fail?

First Community Bank is well capitalized, and is not in any immediate danger of failure. Banks do not fail when they are well capitalized.

• What is the current status of all Santa Fe County accounts and the names the accounts are held under?

As for the current status of Santa Fe County's deposits with First Community Bank, all deposits held by the Bank for SF County are FDIC insured or collateralized at 102% of the deposit amount by either the Federal Home Loan Bank or other government backed securities. Santa Fe County has no risk of loss to these deposits.

What effect would a merger have on Santa Fe County?

Regarding the issue of a merger, and how that might effect the County's relationship with the Bank, I would imagine that the impact would be negligible. I would assume that the Bank would continue to value the relationship, and make every effort to accommodate the County's needs as we have historically done.

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September 3, 2009

Victor Montoya Santa Fe County Treasurer Page 2

Should you have any further questions or concerns, I am more than happy to meet with you or your finance/investment committee.

Sincerely,

Ron Sanchez by JZH Ron Sanchez

Regional President

CC: Brian Baca

Commissioner Mike Anaya Commissioner Harry Montoya

Commissioner Virginia Vigil

Commissioner Liz Stefanics

Commissioner Kathy Holian

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ad entsement

2007

2008

Checking & Savings Auto Credit Cards Debt Management

Financial statement

FIRST COMMUNITY BANK
120 WEST PLAZA
TAOS; New Mexico 87571

STAR RATING: 1 \*
Predictive Indicator neutral
As of March 31, 2009
Federal Reserve System Identifier 236751

Mortgage Home Equity

### Financial summary (\$ in Thousands)

News & Advice Compare Rates Life & Money Calculators

CDs & investments

	3 months	Year	Year	
Total Assets	\$3,546,608	\$3,440,854	\$3,421,082	
Loans Receivable, Net	2,184,237	2,658,842	2,489,291	
Mortgage-Backed Securities	352,461	332,054	224,534	
Investments	123,204	124,617	272,772	
Deposits	2,727,557	2,524,515	2,580,876	
Borrowings	562,661	609,870	416,270	
Equity	233,675	283,711	399,442	
Net Interest Income	27,269	129,328	138,742	
Fee Income	6,389	24,931	23,524	
Overhead	26,390	234,677	106,847	
Net Operating Income	-23,278	-152,768	45,191	
Net Income	-23,278	-120,265	29,265	
Ratio Analysis Profitability	%	%	%	
Return on Assets	-2.68	-3.47	0.90	
Operating Return on Assets	-2.68	-4.41	1.40	
Return on Equity	-34.32	-38.23	7.92	
Net Interest Margin	3.56	4.16	4.93	
Fee Income / Assets	0.73	0.72	0.73	
Overhead / Assets	3.03	6.78	3.30	
Asset Quality	%	%	%	
Nonperforming Assets / Assets	4.93	3.81	1.14	
Nonperforming Assets / Equity & Loss Reserves	53.96	36.14	9.03	

2009



Compare CDs & Investment Rates

1 Yr CD average Nationally available

1.75% - select -

About our rates

adk ertisement

Ds Overnight Aver	ages	About this ind
Product	Yield +/	- Last week
1 Yr CD	1,75%	1.76%
5 Yr CD	2.84%	2,87%
6 Mo CD	1.32%	1.31%
1 Yr Jumbo CD	1.59%	1.55%
Compare rates: -	select	The sales

Ask Dr. Don 

By Don Taylor, Ph.D., CFA

INVESTING

Cash bonds carefully

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Investing Quick Links

Most Popular Recommended

1. Corporate bonds made easy

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Loss Reserves / Loans	4,15	2.97	1,25
1-4 Fam Mtg + MBS / Assets	18,19	18.00	14.04
Commercial Real Estate Loans / Assets	31.70	33.22	27.95
Construction Loans / Assets	24.89	26.04	27.14
Commercial & Industrial Loans / Assets	9.43	10.32	9,89
Consumer Loans / Assets	1.09	1.21	1,38
Capitalization	%	%	%
Equity / Assets	6.59	8.25	11.68
Tangible Capital / Tangible Assets	6.19	7,83	7.74
Risk-based Capital Ratio	9.02	10.33	10.09
Liquidity	%	%	%
Loans / Deposits	80.08	105 32	96.45
Non-Interest Bearing Deposits / Deposits	18.24	17.97	18.82
Jumbo CDs & Borrowings / Assets	38.45	42.89	35.52

2. Corporate Bond Basics	
3. Fame & Fortune: Bobcat Goldthwait	
4. The IPO: for the wary studious investor	
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Posted July 2000

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or make a	PLOAT	Ec.	OFFI	POSIT	(CDC)

High yield 6 month CD High yield 1 year CD High yield 2 year CD High yield 5 year CD

High yield jumbo 1 year CD High yield 5 year IRA CD

Local 1 year CD Local 2 year CD High yield jumbo 6 month CD See all CDs

MONEY MARKET ACCOUNTS (MMAS)

High yield MMA High yield \$10,000 MMA High yield \$25,000 MMA High yield \$50,000 MMA High yield jumbo MMA

Local MMA Local \$10,000 MMA Local \$25,000 MMA Local \$50,000 MMA

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Company Group Affiliation Safety Rating Address

Date Reviewed

FIRST COMMUNITY BK
FIRST STATE BANCORPORATION, ALBUQUERQUE NM
E+ (Very Weak Financial Strength)

120 West Plaza, Taos, NM 87571

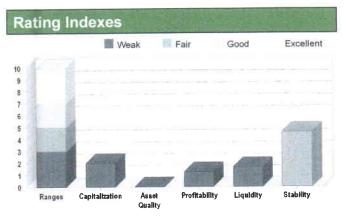
July 9, 2009 (Downgraded) based on data through March 31, 2009

Next Review Date September 2009

The E+ rating means that, in our opinion, this institution currently demonstrates what we consider to be significant weaknesses and has also failed some of the basic tests we use to identify fiscal stability. Therefore, even in a favorable economic environment, it is our opinion that depositors or creditors could incur significant risks.

TheStreet.com Financial Strength Ratings represent a completely independent, unbiased opinion of an institutions financial strength. The ratings are derived, for the most part, from quarterly financial statements filed with state and federal regulators.

Ratings are assigned by our analysts based on a complex analysis of hundreds of factors that are synthesized into five indexes: capitalization, asset quality, profitability, liquidity and stability. These indexes are then used to arrive at a letter grade rating. The primary components of TheStreet.com Financial Strength Rating are as follows:



- Capitalization Index gauges capital adequacy in terms of each institution's cushion to absorb
  future operating losses under various potential business and economic scenarios as they may
  impact the company's net interest margin, securities values, and the collectibility of its loans.
- **Asset Quality Index** measures the quality of the institutions past underwriting and investment practices, as well as its loss reserve coverage.
- Profitability Index measures the soundness of the company's operations and the contribution of profits to the company's financial strength.
- Liquidity Index values a company's ability to raise the necessary cash to satisfy creditors and honor depositor withdrawals in the event the institution suffers from problems in other areas such as capital adequacy.
- Stability Index integrates a number of sub-factors that affect consistency (or lack thereof) in maintaining financial strength over time. Sub-factors include 1) risk diversification in terms of company size and loan diversification; 2) deterioration of operations as reported in critical asset, liability, income and expense items, such as an increase in loan delinquency rates or a sharp increase in loan originations; 3) years in operation; 4) former problem areas where, despite recent improvement, the company has yet to establish a record of stable performance; and 5) relationships with holding companies and affiliates.

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### SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

## CERTIFICATES OF DEPOSIT

11:23 AM 9/4/2009

		Fffectiv	g				
Renewal Date	Invested <u>Amount</u>	Annua Interest F	al Rate	Term	Maturity <u>Date</u>	Interest Check to be Paid	
1/1/2009 10/29/2008 11/7/2008	20			mo. rr mo.	1/1/2010 10/29/2009 12/7/2009	Monthly Monthly Monthly	
5/1/2009	, O			mo.	5/1/2010	Monthly Maturity	
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4/2/2009				nonths 2 Days	12/31/2009	Monthly	
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4/9/2008				yrs.	4/9/2013 4/9/2010	Semi-Annuas Monthly	
4/9/2008	_			yls. VIS	4/12/2010	Semi-Annual	
4/11/2008				yrs.	4/9/2010	Monthly	
4/11/2008				) mo.	10/12/2010	Monthly	
4/11/2011				yrs.	4/11/2011	Semi-Annual	
4/16/2008	\$ 97,000		•	yrs.	4/16/2012	Semi-Annual	
4/16/2008	\$ 100,000		••	mo.	10/15/2010	Monthly	
4/18/2008	\$ 100,000			).5 Yrs.	10/18/2018	Monthly	
4/18/2008	100,000			J.5 Yrs.	0/10/2/01/0	Maturity	
9/10/2008			•	÷ +	9/10/2009	Maturity	
9/10/2008			·		9/10/2009	Maturity	
9/11/2008					9/11/2009	Maturity	
9/12/2008	_		`	5mo.	12/14/2009	Monthly	
9/17/2008			•	5mo.	12/17/2009	Monthly	
10/22/2008				Вто.	4/22/2010	Semi-Annual	
10/22/2008	\$ 94,00		`	8mo.	4/22/2010	Semi-Annual	
10/22/2008	\$ 100,000		•	yr.	10/22/2009	Maturity	
10/22/2008	\$ 97,00			yr.	10/22/2008		
10/22/2008	\$ 240,00			yr.	3002/22/01		
10/29/2008	\$ 240,00			yr.	3002/62/0L		
	\$ 2,437,00	0.00					
	Renewal  Date  1/1/2009 10/29/2008 11/7/2008 5/1/2009 11/28/2009 11/28/2009 4/2/2009 4/3/2009 4/11/2008 4/11/2008 4/11/2008 4/11/2008 4/11/2008 4/11/2008 9/10/2008 9/10/2008 9/10/2008 9/10/2008 10/22/2008 10/22/2008 10/22/2008 10/22/2008	В В В В В В В В В В В В В В В В В В В	## S	## Effective   Invested   Annual   Annu	## Effective   Invested   Annual   Annual	## Amount   Interest Rate   Term   Manual   Amount   Interest Rate   Term   Manual   Amount   Amount   Interest Rate   Term   99,000.00   4.25%   1 yr   15,000,000.00   2.20%   1 yr   17   250,000.00   2.57%   1 yr   1 yr   250,000.00   2.57%   1 yr   250,000.00   3.55%   2 yrs.   100,000.00   3.55%   2 yrs.   100,000.00   3.55%   2 yrs.   100,000.00   3.55%   2 yrs.   100,000.00   3.55%   1 yr   3.50%   1 yr   3.	Friective

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## Prepared by Victor A. Montoya 9/4/2009

# SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

# CD & SAVINGS ACCOUNTS AT LOS ALAMOS NATIONAL BANK

11:23 AM 9/4/2009

\$ 138,334,915.04

Total Certificates of Deposit

		9 K

### SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

# INVESTMENT IN GOVERNMENT AGENCIES (BONDS)

MORGAN-KEEGAN Federal Home Loan Bank-Cusip #3133XSK31	10/29/2008	₩	2,000,000.00	3.17%	1Year	10/29/2009	Semi-Annual	
LF ROTHSCHILD LLC Federal Home Loan Bank-Cusip#3133XPAM6 Federal Farm Credit Bank-Cusip #31331GHXO Federal Farm Credit Bank-Cusip #31331GHY8 Federal Home Loan Bank-Cusip #31331GUN7 Freddie Mac Bond -Cusip #31331GUN7 Freddie Mac Bond -Cusip #3133XVAO Freddie Mac Bond -Cusip #3133XVAO Freddie Mac Bond -Cusip #313374BEU (DTC Safekeeping) Freddie Mac Bond -Cusip #313374BEO (DTC Safekeeping)	1/8/2009 12/24/2008 12/29/2008 2/19/2009 5/5/2009 6/30/2009 8/21/2009 8/21/2009	өөөөөө өөө өө <mark>ө өө</mark>	1,404,000.00 5,000,000.00 5,000,000.00 2,000,000.00 3,000,000.00 2,000,000.00 1,998,000.00 1,998,000.00	5.45% 3.00% 3.87% 4.10% 3.60% 2.00% 2.05% 1.75%	15Years 5years 7Years 7Years 7years 5years 5years 3Years	2/8/2023 12/24/2013 12/29/2015 2/19/2016 5/5/2015 6/30/2014 6/30/2014 8/15/2012	Semi-Annual Semi-Annual Semi-Annual Semi-Annual Semi-Annual Semi-Annual Annually	
Federal Farm Credit Bank-Cusip #31331X7J5 Fannie Mae Bond-Cusip #31355A1CD7 (DTC Safekeeping) Fannie Mae Bond-Cusip #31398ARC8 Federal Home Loan Bank-Cusip #3133XSSK5 Federal Home Loan Bank-Cusip #3133XSSK5 Federal Home Loan Bank-Cusip #3133XSXG8 Fannie Mae Bond-Cusip #3136FHJM8 Federal Farm Credit Bank-Cusip #31331GTY5 Freddie Mac Bond-Cusip #3128X8VF6 Freddie Mac Bond-Cusip #3128X8VRO	10/15/2007 1/25/2008 11/19/2009 1/9/2009 4/21/2009 4/22/2009 6/1/2009 6/1/2009	<del>••••••••••••••••••••••••••••••••••••</del>	1,000,000.00 1,990,000.00 1,994,975.56 3,000,000.00 2,487,500.00 1,000,000.00 1,000,000.00 1,991,027.78 2,000,000.00	5.05% 4.50% 4.12% 3.75% 3.00%	5years 12Years 4.5Years 6Years 7Years 7Years 7 Years 5 Years	10/15/2012 1/23/2020 5/6/2013 1/9/2015 2/17/2016 4/21/2016 4/28/2014 5/26/2016	Semi-Annual Semi-Annual Semi-Annual Semi-Annual Semi-Annual Semi-Annual Semi-Annual Semi-Annual	
Total Government against a								

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### SANTA FE COUNTY TREASURER'S PORTFOLIO REPORT

Monthly Monthly Monthly Monthly	Monthly Monthly Monthly Monthly Monthly Monthly Monthly Monthly	\$0.00	
RESERVE FUND \$469,746.54 \$2,037.61 \$31,444.57 \$13,031.68	\$831,965,48 \$31,965,48 \$113,390.64 \$542,861.83 \$108,306.48 \$37,158.73 \$726,083.39	\$2,159,674.97	
CURRENT LGIP BALANCES 982,268.92 3,943.93 60,425.42 24,867.84	159,056,46 61,050,36 213,856.70 1,030,011.64 137,371.15 70,832.05 2,951,912.44 676,917.44	6,372,514.35	185,403,321.62 27,287,877.93 212,691,199.55
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Balance 8/31/2009 8/31/2009 8/31/2009 8/31/2009	8/31/2009 8/31/2009 8/31/2009 8/31/2009 8/31/2009 8/31/2009 8/31/2009		8/31/2009
ev. Bond	SFC 2001A GOB SFC 2005A GOB 0 SFC 2007A GOB 2 SFC 2007B GOB 8 SFC Affordable Housing Fund 1 2008 GRT Judicial Rev. Bond I Phase II GOB Buckman Proj.	NOTE Total LGIP Investments as of August 31, 2009  Deduct Called Bonds & Matured CD's	Grand Total All Investments as of August 31, 2009  First Community Bank Cash Balance  Grand Total All Investments & Cash Balance July 16, 2009

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### NEW MEXICO STATE TREASURER'S EXECUTIVE SUMMARY OF INVESTMENT ACTIVITY

As of July 31, 2009

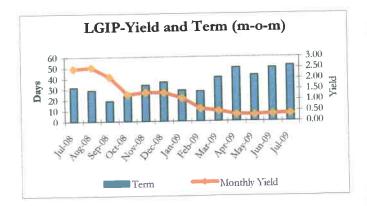
### NEW MEXIGROW LOCAL GOVERNMENT INVESTMENT POOL (LGIP)



■ The July 31 market value of the LGIP portfolio was \$869 million, compared to a market value of \$1.6 billion at the same period last year and \$961 million at the same period two years ago.



 During the month the market value of the portfolio decreased 5.7%, from \$921 million at June month end to \$869 million. Participant contributions for July totaled \$47 million and withdrawals totaled \$98 million.

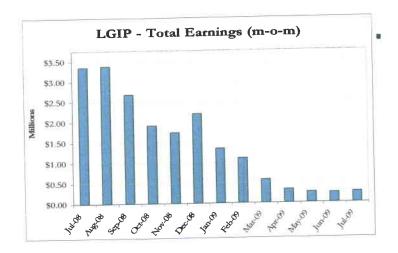


■ The gross yield was .35% at July 31, a 7.8% increase from June month-end of .33%. The weighted average maturity at July 31 was 52 days, up from the June 30 weighted average maturity of 50 days and within the rule 2a-7 requirement of 60 days or less.

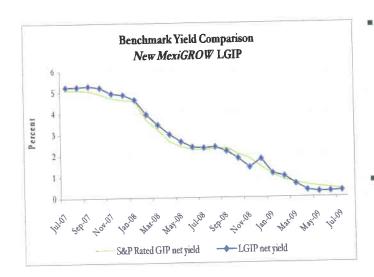
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Local Go	vernment	İn۱	vestment Pool		
Asset Type	Yield		Market Value	% of Portfolio	Term (Days)
LGIP Bank Account	0.15%	\$	30,764,492	3,54%	2
Commercial Paper-Dsc B	0.36%	S	39,967,722	4.60%	65
Commercial Paper-TLGP	1.03%	\$	49,705,417	5.72%	47
Certificates of Deposit	1.87%		40,000,000	4.60%	144
US Treasury Bills	0.16%	- 1	139,995,350	16,12%	12
	0.10%	\$	553,072,000		58
US Treasury Notes Corporate Bonds	1.50%	*	15,122,100	1.74%	42
Total:	0.35%	\$	868,627,081	100%	50

July purchases in the LGIP portfolio totaled \$265 million. Purchases include government guaranteed asset-backed commercial paper and Treasury securities. Sales during the month totaled \$35 million, which included U.S. Treasury Bill.



LGIP earnings for July totaled \$263 thousand, a 7% increase from June earnings of \$245 thousand. Fiscal year-to-date earnings total \$263 thousand.



The 30-day net yield of the LGIP as of July 24 was 0.29%, underperforming the 30-day net S&P Rated Government Investment Pool (GIP) index 0.36 by .07 basis points. The 30-day gross yield of the LGIP at July 24, was 0.34%, underperforming the 30-day gross S&P Rated GIP index of 0.55%.

The administrative fee assessed for July was 4.1 basis points. Year-to-date fees collected total \$32,000.18.

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GENERIC AGENCY SPREADS

(FNMA)

### Morgan Keegan

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	CURRENT	PREV.	WEEK	MONTH	YEAR
MO	VIELD	CLOSE	AGO	AGO	AGO
	0.13	0.12	0.14	81.0	1.67
	0.22	0.22	0.23	0.27	1.88
o MO.	10.0	16:0	1.02	1.20	2.17
400	2.13	2.30	2.45	2.70	2.85
N. O.	3.00	2.97	3.09	3.34	00.0
N N	3.37	3.34	3,45	3.69	3,62
95	4.18	4,16	4.20	4.46	426

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3 MO PUNDING 0.51 UNCH 5.2 (1-Time) 1.88 UNCH 10-5 (1-Time) 3.60 UNCH	1 MO FUNDING 0.51 UNCH FUMA 15 VR 5.59 10 CH FUMA 15 VR 5.59 10 CH FUMA 15 VR 5.59 10 CH FUMA COMMITM FUMCH 10-5 (1-Time) 3.60 UNCH 30 VR RATE	UNCH 1 MO FUNDING 0.51 UNCH FUMA 15 VR 5.59 UNCH 5.00 5.2 (1-Time) 1.88 UNCH FUMA COMMITM 0.00 10-5 (1-Time) 3.60 UNCH 30 VR RATE	0.25         UNCH         1 MO FUNDING         0.51         UNCH         FUNDA 15 YR 5.59           3.25         UNCH         3 MO FUNDING         0.68         UNCH         FUNDA 15 YR 5.59           0.25         0.00         5.2 (1-Time)         1.88         UNCH         FUNDA COMMITM           0.32         -0.01         10.5 (1-Time)         3.60         UNCH         30 YR RATE	FUNDS   0.25   UNCH   IMOPUNDING   0.51   UNCH   FUNAL 35 IX 0.00     PRIME   3.25   UNCH   3.MOPUNDING   0.68   UNCH   FUNAL 15 YR 5.59     IMOLIBOR   0.25   0.00   5.2 (1-Time)   1.88   UNCH   FUNA COMMITM     3.MOLIBOR   0.32   -0.01   10.5 (1-Time)   3.60   UNCH   30 YR RATE
1 MO FUNDING 0.51 UNCH FUMA 15 YR 5.50 5.2 (1-Time) 1.88 UNCH FUMA COMMITM 10.5 (1-Time) 3.60 UNCH JOYR RATE	UNCH 1MO FUNDING 0.51 UNCH FUMA 15 YR 5.59 UNCH 5MO FUNDING 0.68 UNCH FUMA 15 YR 5.59 0.00 5-2 (1-Time) 1.88 UNCH FUMA COMMITM 0.00 10-5 (1-Time) 3.60 UNCH 30 YR RATE	0.25         UNCH         1 MO PUNDING         0.51         UNCH         FUMA 15 YR 5.59           3.25         UNCH         3 MO PUNDING         0.68         UNCH         FUMA 15 YR 5.59           0.25         0.00         5.2 (1-Time)         1.88         UNCH         FUMA COMMITM           0.32         -0.01         10-5 (1-Time)         3.60         UNCH         30YR RATE	FUNDS   0.25   UNCH   IMO PUNDING   0.51   UNCH   FUNDA 15 TR 5.59     PRIME   3.25   UNCH   3.MO PUNDING   0.68   UNCH   FUNDA 15 TR 5.59     IMO LIBOR   0.25   0.00   5.2 (1-Time)   3.60   UNCH   5.00   RATE     3.MO LIBOR   0.32   -0.01   10.5 (1-Time)   3.60   UNCH   3.00   RATE	6.3.94 FUNDS 0.25 UNCH 1MO FUNDING 0.51 UNCH FUNDA 3.0 INCH FUNDA 16.13 PRIME 3.25 UNCH 3.00 FUNDING 0.68 UNCH FUNA IS 5.90 1.00 UNCH FUNA COMMITM COMMITM 13.35 3.00 UNCH 6.32 -0.01 10.5 (1.17me) 3.50 UNCH 3.0YR RATE
INCH 1MO FUNDING 0.51 INCH 3MO FUNDING 0.68 0.00 \$-2 (1-Time) 1.88 -0.01 10-5 (1-Time) 3.60	INCH 1MO FUNDING 0.51 INCH 3MO FUNDING 0.68 0.00 \$-2 (1-Time) 1.88 -0.01 10-5 (1-Time) 3.60	0.25 UNCH 1 MO FUNDING 0.51 3.25 UNCH 3.MO FUNDING 0.68 0.25 0.00 5.2 (1-Time) 1.88 0.32 0.01 10.5 (1-Time) 3.60	FUNDS 0.25 UNCH 1 MO FUNDING 0.51  PRIME 3.25 UNCH 3 MO FUNDING 0.68  1 MO LIBOR 0.25 0.00 5-2 (1-Time) 1.88  3 MO LIBOR 0.32 -0.01 10.5 (1-Time) 3.60	63.94 FUNDS 6.25 UNCH IMO FUNDING 0.51 16.13 PRIME 3.25 UNCH 3MO FUNDING 0.68 -0.09 I MO LIBOR 0.25 0.00 \$-2.(i-Time) 1.88 13.35 3 MO LIBOR 0.32 -0.01 10-5.(i-Time) 3.60
INCH 1 MO FUNDING  3MO FUNDING  9.00 \$-2.(1-Time)  -0.01 10-5.(1-Time)	INCH 1 MO FUNDING  3MO FUNDING  9.00 \$-2.(1-Time)  -0.01 10-5.(1-Time)	9.25 UNCH 1 MO PUNDING 3.25 UNCH 3 MO PUNDING 0.25 0.00 \$5.2 (1-Time) 0.32 -0.01 10.5 (1-Time)	FUNDS 0.25 UNCH 1 MO FUNDING PRIME 3.25 UNCH 3 MO FUNDING 1 MO LIBOR 0.25 0.00 5.2 (1-Time) 3 MO LIBOR 0.32 -0.01 10.5 (1-Time)	63.94 FUNDS 0.25 UNCH 1 MO FUNDING 16.13 PRIME 3.25 UNCH 3 MO FUNDING -0.09 1 MO LIBOR 0.25 0.00 5.2 (1-Time) 13.35 3 MO LIBOR 0.32 -0.01 10.5 (1-Time)
0NCH 0.00 -0.01	0NCH 0.00 -0.01	0.25 UNCH 3.25 UNCH 0.25 0.00 0.32 -0.01	FUNDS 0.25 UNCH PRIME 3.25 UNCH 1 MO LIBOR 0.25 0.00 3 MO LIBOR 0.32 0.01	6394 FUNDS 0.25 UNCH 16.13 PRIME 3.25 UNCH -0.09 1 MO LIBOR 0.25 0.00 13.35 3 MO LIBOR 0.32 0.01
UNCH 0.00 -0.01	0.25 UNCH 3.25 UNCH 0.25 0.00 0.32 -0.01	0.25 0.32 0.32	FUNDS 0.25 PRIME 3.25 1 MO LIBOR 0.25 3 MO LIBOR 0.22	63.94 FUNDS 0.25 16.13 PRIME 3.25 0.09 1 MO LIBOR 0.25 13.35 3.MO LIBOR 0.32
	0.25 0.25 0.32	FUNDS 0.25 PRIME 3.25 1 MO LIBOR 0.25 3 MO LIBOR 0.32	FUNDS PRIME 1 MO LIBG 3 MO LIBG	63.94 FUNDS 16.13 PRIME -0.09 1 MO LIB 13.35 3 MO LIB

1.18 1.89 2.97 2.86 4.14

2 4 5 2 4 5

10YR NC 1YR

DYR NC 2YR

5.06

97 106 137 169

2.89 2.78 3.81 3.78 3.59 4.34 4.43

23

OYR NC 3MO SYR NC 3MO

OYR NC 1YR SYR NC IYR Suropean Call YR NC IYR BYR NC IVR SYRNCIYR SYR NC 2YR

76 57 46 81 78

SYR NC 1YR SYR NC 2YR

YR NC 3MO YR NC 2YR

YR NC 3YR

YR NC IYR

3.10

1.97 3.09

4 5

20

3YR NC 6MO

VR NC 3MO YR NC 3MO YR NC 1YR SYR NC 3MO SYR NC 6MO

YR NC 1YR

1.97

MA 3,82

Sprd Chg

36

Year

U.S. Treasuries declined yesterday as the 10-year treasury fell 10+/32 to 102-10+, a 3.348 percent yield, and the 30-year treasury fell 10+/32 to 102-10+, a 3.348 percent yield, and the 30-year treasury fell 10-year trea		The second named in column 2 is not a se		The state of the s	NOUS A LIBRARY	WEEK! V FOONOMIC RELEASES		The Person of the last
U.S. Treasuries declined yesterday as the 10-year treasury fell 10+/32 to 107						10 700	Carrier	Actual
U.S. Treasuries declined yesterday as the 10-year treasury fell 10+/32 to 102	101 101	18 nercent vield, 9	and the 30-year	-	Date	LUOY	Commo	
s marries and a different vield.	0.2-107, 11 5.5	to believe June			Mon, August 31			
Tell 23/32 (0 103-24; d 4:102   ) (112-21)					Chicago Purchasing Manager	†'£†	0'81	20.0
					NAPM-Milwaukec	45.0	0'61	56.0
U.S. TREASURY ACTION.	ls, a .385 perc	ent yield yesterda	y. Also, the U.S	. Treasury	Dallas Fed Manf. Activity	-23 4%(r)	-14,0%	-0 Io.
The U.S. Treasury auctioned 3.2 officer in 3-month bills, \$29 billion in 6-month bills, and \$38 billion in 3-year notes Tuesday.	lls, and \$38 b	illion in 3-year no	tes Tuesday.		Bloomberg FCI Monthly	-1.1		6.0-
nas plans to success of					Fue. September 1			1000
					ISM Manufacturing	6.84	50.5	52.9
					Construction Spending MoM	0.1%(17)	0.00.0	-0.2%
					Pending Home Sales MoM	3.6%	1.5%	3.70
					ABC Consumer Confidence	57	7	7
					Fotal Vehicle Sales	11.3M	13.3M	1+.1M
					Wed. September 2			17
COTEY					MBA Mortgage Applications	7.594		-2.2%
TREASURI HELD CONTENTS					ADP Employment Change	-360K(r)	-250K	-29XK
					Nonfarm Productivity	6.4%	9/4-9	0.00
00'6					Unit Labor Costs	-5.8%	-5.8%	-5 49.0
8.25 7.50	Street Section	SWAPS CURVE (current) 5	E (current)		Factory Orders	0,995(r)	2.2%	1.3%
	a position of	CUV CPPD	CHANGE	SWYLD	Thu, September 3			
	TENOM I	445	-2.12	1.261	Initial Jobless Claims	374K(r)	364K	570k
4.50	A.	46.7	-2.00	1.878	Continuing Claims	6.1 42 K(r)	W0519	N+676
3	AV.	48.1	-1,13	2,334	ISM Non-Manf. Composite	194	1 × t	901
225	λý	38.0	-0.25	2.681	ICSC Chain Store Sales YoY	-5.0%		TA A
10.73		781	90.0-	3.172	Fri, September 4			
	XX	30.3	0.25	3.574	Change in Nonfarm Payrolls	-276K(r)	-230K	4017-
Transmiss ————AAA GO Muni TEY	101	-13.3	0.13	4.061	Unemployment Rate	9,5%	0/05/6	60.6
	201				Change In Manufact, Payrolls	-43K(r)	-60K	VC4
*Assumes a Cost of Funds of 2, 5% & a 34% Tax Rate and generated by MK Trnder					Average Hourly Eamings MoM	0.3%(f)	0,1,0	0.5%
					Average Weekly Hours	33.1	33.1	33.

6.03

CHF CAD GBP JPY

SEK

FED FUNDS FUTURES MUNOW 0.2

0.1650.18 0.18

0.16

Sep09 Oct09 Nov09 Dec09 0,335 0.405

Mar10 Jan10 Feb10

0.545

Apr 10 May 10

1.46 7.75

93.08 0.70 0.61 1.06

U.S Dollar Spot Rate

HKD NOK NZD

|--|

Prior business day close, unless marked otherwise Update generated with Bloomberg data

Derived from the C15 (on the run) screen on Bloomberg Derived from the ECO screen on Bloomberg New York Federal Home Loan Bank

Derived from the FXC screen on Bloomberg

Derived from the USSW screen on Bloomberg Derived from the FFA CMDTY CT screen on Bloomberg

The information contained beetin is haved on nouves which we believe reliable but it not guaranteed by us and it not to be considered all inchairs. It is not to be continued as an offer or the substances of the left is not be by the securities hereinteed all inchairs. It is not to be continued to the formation of the first mail of the inchairs and the securities of their position in the securities and an analysis of the substances of the securities and their inchairs and the securities instituted and may unlarge purchases order also of how reservice from time to their in the ought market or all reverse of their processed are our presented operation and was also also securities in the continues and according to the performance of the performance

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